



PAU-PYRÉNÉES AIRPORT

Pau-Pyrénées airport is the gateway to Béarn and the city of Pau, the Greater South-West's third largest economic hub following Bordeaux and Toulouse. The airport represents a key piece of infrastructure for the development and economic performance of the region, characterised by its excellence in the agro-food, energy and aeronautical sectors. The airport is equipped with high performance technology, notably an ILS cat III system to assist landing, allowing for a precision approaches even in poor weather conditions. Pau-Pyrénées airport is also an important base for military activity.

Egis is in a consortium with the Pau-Bearn Chamber of Commerce to run Pau-Pyrenees airport. Air'Py is the name of the consortium and management company working with local public authorities who own the airport. The consortium has an ambitious investment programme targeting infrastructure, runways and taxiways.

Air'Py aims to develop commercial traffic in order to better serve and connect the city which regularly hosts sporting events and national festivals and is also the home to one of France's richest cultural, historic and natural heritages.



Shareholders:



- Egis: 49%
- CCI Pau-Béarn: 51%



Aéroport Pau Pyrénées

EGIS KNOW-HOW

Alongside their majority partner, the Pau-Béarn Chamber of Commerce and Industry, Egis and Transdev are responsible for the operational management of the airport. These two divisions of the Caisse des Dépôts et Consignations play a key role in the airport's management, bringing the expertise necessary for its development and for optimising its operational and financial performance.

Egis is responsible for defining and monitoring the execution of the investment programme, whilst also undertaking engineering assignments.

Equally important, Egis is also responsible for the business development plan aimed at increasing passenger traffic and optimising non-aviation revenue.



Concession period: **12 years**

Start of concession: **2017**



Investment:
16 million Euros



Economic assets France

Area: **543,965 km²**
(France excluding Corsica and overseas territories)

The world's **5th**
largest economic power

Population: **66,900,000**
Pyrénées-Atlantiques: **673,986**
Pau Béarn : **162,000**

- + Aeronautical
- + Agro-food industry
- + Services (Tourism)
- + Energy and Geoscience
- + Horse industry

Pau:




- > Recognized nationally as a City of Art and Culture
- > Capital of Béarn
- > Boasts an exceptional geographic location, set in-between mountains and ocean
- > A city of tourism and business
- > Host to a range of cultural and sporting activities:
 - Grand Prix motor race
 - Hestiv'0c, a festival celebrating music and cultures from the south of France
 - Stage town in the Tour de France
 - International 4 star equestrian competition



CHALLENGES

- ⊙ Develop and lead the business development strategy
- ⊙ Enact an ambitious and realistic investment programme
- ⊙ **Development of commercial traffic and revenue**
 - > In the current competitive context and in response to diversification of airline operators, particularly low-cost airlines, the airport's international outlook is a core strength. This global perspective will favour destinations which are in line with the region's strategy for development of both business and tourism. The stimulation of commercial traffic goes hand in hand with the creation of services at a standard capable of meeting our ambition and our clients' expectations.
- ⊙ **Investment programme**
 - > Our priority is to facilitate and enact the investments requested by the "Syndicat Mixte". As well as renovation of the main taxiway and runway, efforts are directed towards creating a parking stand for all-cargo aircraft which will allow for optimal handling of Antonov cargo activity.
- > The current infrastructure will be reconfigured to maintain its operational excellence and to optimise passenger flow through the retail and services offer. Retail spaces will double and marketing concepts will be redefined. The management company's role revolves primarily around renovating the old terminal, expanding the departure lounge and wider property development.
- ⊙ **Establishing, alongside the owning consortium, a model of collaborative governance**
 - > Egis and Transdev aim to enhance what is already a benchmark in metropolitan France, creating a model of governance which emphasises the complementarity of their reputation, the strength of their network and the association of their expertise in engineering and mobility.

KEY FIGURES

	2017	2018	2019	2020 <i>Covid impact</i>
 PASSENGERS	600,075	612,580	606,003	184,926
 MOVEMENTS	9,556	9,944	10,016	3,824
 CARGO (tonnes)	1,066	796	921	423

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